

OUR MOST REQUESTED PRIVATE COACHING AND TRAINING SOLUTION

The Performance Plus coaching program is one of our most popular with individual top producing agents.

*Three private coaching hours per month carefully scheduled around your availability to ensure you never miss a call. The 1-hour calls allow you and your Coach to have the time needed to create the plans, systems and strategies you need to transform your business quickly. Every call is customized for you as these calls are never scripted and your Coach is very carefully selected for you by Debbie. Your first call satisfaction is guaranteed. If for any reason you do not feel you and your Coach are a fit, simply call Debbie and she will rematch you and will not charge you for that first call.

Also included to speed up your transformation:

You will be given credentials to our elite agents online private members website to access our Excelleum Success Systems designed to help you improve in each critical area of your business. The Excelleum Success Systems components are available for you to download and/or you can choose to listen to the topics as they are presented on the 12 conference calls per month.

Success Systems Kit 1: A series of 24 high-impact sessions for you and your admin on how to improve the back end of your business and to run a more efficient operation.

Success Systems Kit 2: This 24-session series covers all of the key lead generation methods and business growth opportunities and digs in with discussions of all the building blocks of a successful sales career. This will allow you to maximize your potential and find new sources of great buyers and sellers.

Success Systems Kit 3: And there is more! In this series you will learn all about Power Persuasion. These 24 lessons with Debbie will teach you about personality styles, cross-cultural selling, scripts, closes, NeuroLinguistic techniques and classic close. This is the magic of being a truly masterful sales person.

Plus access to videos, podcasts, webinars and white paper reports all designed to help you jump start your business and work smarter!

*Also included is an online goal and production numbers tracker. This makes it easy to stay focused on how you're tracking toward your goal and gives your Coach a quick view of your progress for additional accountability!

*Complimentary membership in our online referral network directory – a service to help you create new referral opportunities.

*Complimentary admittance to our live annual Main Event.

Debbie De Grote's
EXCELLEUM®

COACHING & CONSULTING